New Hampshire Individual Health Plan Benefit Association
2016 Annual Meeting of Members

The annual meeting of the members of the above-named New Hampshire voluntary association ("the Association") was held at 9:30 a.m., on Thursday June 9, 2016 at the offices of Hinckley, Allen & Snyder in Concord, New Hampshire. All of the members who participated were present in person, via telephonic conference call or by personal representative throughout the meeting. Beth Roberts, Chairperson of the Board, presided. J. Michael Degnan was named secretary pro tem and kept the record of the meeting.

The minutes from the 2015 Annual Meeting of Members were reviewed and upon a motion by David Ellis and a second by Beth Roberts, it was unanimously,

Voted: to approve the May 21, 2015 Annual Meeting of Members minutes as presented.

Michael Degnan was appointed teller to receive and count the proxies. Mr. Degnan reported the tally of the proxies as follows:

<table>
<thead>
<tr>
<th></th>
<th>Total Votes Entitled to be Cast</th>
<th>Total Votes Present or Represented by Proxy</th>
<th>Voting Power Needed for Quorum (50% of Total Votes Entitled to be Cast)</th>
<th>Voting Power Needed for Action by the Members (&gt;50% of Total Votes Present or Represented by Proxy)</th>
<th>Votes Cast In Favor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Representatives of Group Insurers</td>
<td>1,253,278</td>
<td>Total: 1,196,366</td>
<td>626,639</td>
<td>598,183</td>
<td>1,020,620 (85.3%)</td>
</tr>
<tr>
<td>Representatives of Individual Insurers</td>
<td>113,142</td>
<td>Total: 111,086</td>
<td>56,571</td>
<td>55,543</td>
<td>105,702 (95.2%)</td>
</tr>
</tbody>
</table>

Mr. Degnan then reported that all proxy cards had been marked to vote in accordance with the recommendation of the Board of Directors. Consequently, Mr. Degnan reported that the following individuals would be nominated as recommended by the Board of Directors.

**Group Carriers**
- Anthem – Lisa Guertin – 25%
- CIGNA – New Hampshire – David Ellis – 25%
- Harvard Pilgrim – Beth Roberts – 25%
- HM Life Insurance Co. – Domenic Palmieri – 25%
**Individual Carriers**

Time Insurance – Brandy Millen – 100%

Mr. Degnan reviewed the NHHP carrier assessments based on 3rd Quarter of 2013 filings to determine the number of votes of each eligible carrier based on covered lives. Mr. Degnan noted that the carrier assessments for 2013 were used because there was no assessment in calendar 2014 or 2015.

Mr. McCue noted that based upon the data in the report of covered lives from the 3rd Quarter of 2013, Anthem would be eligible under the enabling statute (RSA 404-G:4, V(a)) and the Association’s Bylaws to elect to move into the hybrid category because it had sufficient covered lives in both group and individual markets to elect Board representatives in each of those categories. Based upon the report of covered lives governing the election, HM Life Insurance Co. (Domenic Palmieri) then would become the next carrier eligible and willing to serve to fill the group carrier seat vacated by Anthem’s election to move into the hybrid category.

Accordingly, pursuant to the proxies described above, the Secretary, Ms. Martha McLeod, cast all votes representing Group Carriers in favor of electing the following members of the Board of Directors of this Association:

**Representing Group Carriers:**
- David Ellis (CIGNA-NH)
- Beth Roberts (Harvard Pilgrim)
- Domenic Palmieri (HM Life Insurance Co.)

**Hybrid Carrier:**
- Lisa Guertin (Anthem).

Pursuant to the proxies described above, Ms. McLeod then cast all votes representing Individual Carriers in favor of electing the following members of the Board of Directors of this Association:

**Representing Individual Carriers:**
- Brandy Millen (Time Insurance)

In addition to the Insurance Commissioner’s representative, David Sky, the remaining members of the Association’s Board of Directors, Bruce King, David Trudo and Martha McLeod, are appointed and continue to serve on the Board of Director’s until resignation or the revocation of their appointment.

There being no further business to come before the meeting, it was adjourned at 9:40 a.m.

Attest:

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J. Michael Degnan
Secretary Pro Tem