

*[The following Minutes are in draft form,  
and have not yet been reviewed and approved by the NHHP Board]*

## New Hampshire Individual Health Plan Benefit Association 2018 Annual Meeting of Members

The annual meeting of the members of the above-named New Hampshire voluntary association (“the Association”) was held at 9:30 a.m., on Thursday June 14, 2018 at the offices of Hinckley, Allen & Snyder in Manchester, New Hampshire. All of the members who participated were present in person, via telephonic conference call or by personal representative throughout the meeting. David Ellis, Chairperson of the Board, presided. J. Michael Degnan was named secretary pro tem and kept the record of the meeting.

The minutes from the 2017 Annual Meeting of Members were reviewed and upon a motion by William Brewster, MD and a second by Paula Rogers, it was unanimously,

**Voted:** *to approve the June 8, 2017 Annual Meeting of Members minutes as presented.*

Michael Degnan was appointed teller to receive and count the proxies. Mr. Degnan reported the tally of the proxies as follows:

	<b>Total Votes entitled to be cast</b>	<b>Total Votes present or represented by Proxy</b>	<b>Voting Power needed for Quorum (50% of Total Votes entitled to be cast)</b>	<b>Voting Power needed for action by the members (&gt;50% of Total Votes present or represented by proxy)</b>	<b>Votes cast In favor</b>
Representatives of Group Insurers	1,278,982	1,050,052	639,491	525,026	Total 826,365 (78.7%)
Representatives of Individual Insurers	306,525	231,345	115,183	115,673	Total 230,366 (99.6%)

Mr. Degnan then reported that all proxy cards had been marked to vote in accordance with the recommendation of the Board of Directors. Consequently, Mr. Degnan reported that the following individuals would be nominated as recommended by the Board of Directors.

### Group Carriers

Anthem – Lisa Guertin – 20%  
CIGNA – New Hampshire – David Ellis – 20%  
Harvard Pilgrim – William Brewster, MD – 20%  
HM Life Insurance Co. – Domenic Palmieri – 20%  
Tufts Health Freedom Insurance Co. – Marc Backon - 20%

### Individual Carriers

NH Healthy Families – Christopher Kennedy – 100%

Mr. Degnan reviewed the NHHP carrier assessments based on 3<sup>rd</sup> Quarter of 2017 filings to determine the number of votes of each eligible carrier based on covered lives.

Mr. McCue noted that based upon the data in the report of covered lives from the 3<sup>rd</sup> Quarter of 2017, Anthem and Harvard Pilgrim would be eligible under the enabling statute (RSA 404-G:4, V(a)) and the Association's Bylaws to elect to move into the hybrid category because it had sufficient covered lives in both group and individual markets to elect Board representatives in each of those categories. Based upon the report of covered lives governing the election, Tufts Health Freedom Insurance (Marc Backon) and HM Life Insurance Company (Domenic Palmieri) then would become the next carriers eligible and willing to serve to fill the group carrier seats vacated by Anthem and Harvard Pilgrim's election to move into the hybrid category.

Accordingly, pursuant to the proxies described above, the Secretary, Ms. Martha McLeod, cast all votes representing Group Carriers in favor of electing the following members of the Board of Directors of this Association:

#### **Representing Group Carriers:**

David Ellis (CIGNA)  
Marc Backon (Tufts Health Freedom Insurance Co.)  
Domenic Palmieri (HM Life Insurance Co.)

#### **Hybrid Carrier:**

Lisa Guertin (Anthem)  
William Brewster, MD (Harvard Pilgrim)

Pursuant to the proxies described above, Ms. McLeod then cast all votes representing Individual Carriers in favor of electing the following members of the Board of Directors of this Association:

#### **Representing Individual Carriers:**

Christopher Kennedy (NH Healthy Families)

In addition to the Insurance Commissioner's representative, David Sky, the remaining members of the Association's Board of Directors, Bruce King, David Trudo and Martha McLeod, are appointed and continue to serve on the Board of Director's until resignation or the revocation of their appointment.

There being no further business to come before the meeting, it was adjourned at 9:42  
a.m.

Attest:

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J. Michael Degan  
Secretary Pro Tem

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